

# KC STARS|RESIDENTIAL REAL ESTATE FIRMS

(ranked by 2007 gross sales)

2008 Rank	Company name Address Internet	Phone	2007 2006 Gross sales	2007 Properties sold Avg. sale price	Services, amenities, specialties (partial)	Agents Local offices Year founded	Top local executive(s)
1.	<b>Reece &amp; Nichols Realtors</b> 11500 Granada Leawood, KS 66211 www.reeceandnichols.com	913-469-8300	\$4,213,951,825 \$4,937,384,943	18,943 \$222,454	mortgage, title and insurance services, new homes, relocation, rental	2,351 25 2001	Jerry Reece, CEO
2.	<b>Prudential Kansas City</b> 8101 College Blvd., Suite 130 Overland Park, KS 66207 www.pruk.com	913-661-8500	\$1,000,000,000 \$1,065,746,970	3,540 \$282,000	residential resale, 1st Kansas City Home Mortgage, Legacy Title, relocation, new home construction	370 7 1978	David Cooper, president
3.	<b>Realty Executives of Kansas City</b> 11401 Ash St. Leawood, KS 66211 www.realtyx.com	913-642-4888	\$529,541,914 \$564,658,619	2,244 \$235,981	residential and commercial real estate sales, relocation, new homes	215 1 1989	Stephen Summers, president
4.	<b>Realty Executives Metro One</b> 1201 N.E. Windsor Drive Lee's Summit, MO 64086 www.kcmetrohomes.com	816-525-7000	\$447,309,805 \$560,801,682	2,613 \$171,186	Metro One Title, relocation, new construction, mortgage financing, development	130 1 1994	Doug Morris, broker/owner
5.	<b>RE/MAX State Line</b> 10200 State Line Road Leawood, KS 66206 www.remax-stateline.com	913-649-3100	\$296,568,863 \$327,095,424	1,430 \$207,391	relocation, new construction, in-house title, mortgage and insurance	120 3 1983	Greg Franklin, broker/owner
6.	<b>Keller Williams Realty Partners Inc.</b> 11005 Metcalf Ave. Overland Park, KS 66210 www.kwop.com	913-906-5400	\$246,992,179 \$223,629,400	1,325 \$186,400	residential real estate sales, in-house lender, title services, relocation	199 1 1999	Judy Johns, operating partner
7.	<b>Prudential Carter-Duffey Realtors</b> 105 N. Stewart Ct., Suite 200 Liberty, MO 64068 www.prudentialcarterduffey.com	816-781-4700	\$245,355,724 \$275,197,022	1,301 \$181,481	relocation, new construction, mortgage financing, title services, development	152 3 1999	Kelly Miceli, Kristi Ferrara, Joanna Williams, brokers
8.	<b>RE/MAX Heartland Realtors</b> 14500 E. 42nd St., Suite 100 Independence, MO 64055 www.kcheartlandrealtors.com	816-836-5400	\$235,308,784 \$269,302,052	1,476 \$159,425	property management, title insurance, escrow/closing, mortgages	55 6 1975	T. David Rogers, broker/owner
9.	<b>Crown Realty of Kansas Inc.</b> 102 S. Silver Paola, KS 66071 www.crownrealty.com	913-557-4333	\$230,774,467 \$228,259,141	908 \$254,156	new construction, resale homes, rural homes, farms, vacant land	125 7 1973	Gary Hosack, president and owner
10.	<b>Realty Executives Area Realtors</b> 100 N.W. Englewood Road Gladstone, MO 64118 www.realtyx.com/kcarea	816-453-9100	\$218,943,315 \$248,594,708	1,345 \$162,750	relocation, new construction, in-house title and mortgage, foreclosure properties	96 2 1991	Fran Walthall, president
11.	<b>RE/MAX First Realtors</b> 11251 Nall Ave. Leawood, KS 66211 www.firstkc.com	913-338-1880	\$197,460,346 \$259,498,838	836 \$236,000	resale, new construction, relocation	60 1 1992	Jennifer Martin, broker/owner
12.	<b>Coldwell Banker John Moffitt &amp; Associates</b> 5300 College Blvd. Overland Park, KS 66211 www.coldwellbankermoffitt.com	913-491-6800	\$166,055,875 \$201,663,138	742 \$223,794	title, insurance, building, developing, new homes, relocation, lofts and condos, urban rentals	65 3 1966	John H. Moffitt Jr., president and CEO
13.	<b>Coldwell Banker Reilly &amp; Sons</b> 608 Delaware St. Leavenworth, KS 66048 www.reillyandsons.com	913-682-2567	\$159,800,000 \$155,300,000	1,285 \$174,500	relocation, new construction, resale, farms	48 2 1925	Mike Reilly, president
14.	<b>Coldwell Banker Advantage</b> 7501 College Blvd., #101 Overland Park, KS 66210 www.coldwellbankeradvantagekc.com	913-345-9999	\$151,621,260 \$174,652,786	685 \$221,345	full-service residential brokerage, new construction, relocation assistance, mortgage financing	46 2 1997	Karen Bergin, broker/owner
15.	<b>Reece &amp; Nichols Premier Realty</b> 1106 N. 155th St. Basehor, KS 66007 www.reeceandnicholspremier.com	913-724-2300	\$147,262,875 \$158,809,093	957 \$157,800	resale, new construction, subdivision marketing, land, farms, relocation	81 7 1994	Steven Rosenthal, president/broker
16.	<b>RE/MAX Best Associates</b> 10870 Benson Drive, #2160 Overland Park, KS 66210 www.kansascityhomes.com	913-345-2378	\$139,744,163 \$152,877,058	976 \$225,000	relocation, mortgage financing, title services	41 1 1994	Ken Flaspohler, Terry Farrell broker/owners
17.	<b>RE/MAX Premier Realty</b> 2210 W. 75th St. Prairie Village, KS 66208 www.premierchomes.com	913-652-0400	\$115,791,629 \$143,322,029	533 N/A	relocation, mortgage financing, title services	53 1 2002	Sue Walton, senior sales executive
18.	<b>Realty Executives Classic</b> 13215 Shawnee Mission Parkway Shawnee, KS 66216 www.realtyexecutivesclassic.com	913-312-3100	\$106,047,565 \$170,779,604	462 \$229,540	new construction, development, resale	39 1 1999	Lynn Waymouth, broker
19.	<b>RE/MAX Results</b> 7020 N.W. 83rd Terrace Kansas City, MO 64152 www.remax.com	816-587-2323	\$104,629,659 N/A	716 \$144,130	relocation, mortgage, title, insurance	40 1 2007	Greg Koons, broker/owner
20.	<b>Graham-Welch and Associates</b> 8740 W. 151st St. Overland Park, KS 66221 www.gwahomes.com	913-647-5700	\$104,386,000 \$78,138,741	419 \$249,131	new home and resale marketing	62 1 2004	Kent Welch, president
21.	<b>Century 21 All-Pro</b> 8904 N.W. Tom Watson Parkway Kansas City, MO 64152 www.allproc21.com	816-505-3338	\$102,430,000 \$70,745,000	1,075 \$95,283	relocation, new construction, foreclosures, new agent training	100 4 2002	Mike Phillips, CEO

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22.	<b>ERA Manning &amp; Associates Inc.</b> 9870 Quivira Road Lenexa, KS 66215 www.eramanning.com	913-492-4550	\$87,772,059 \$98,953,908	363 \$241,796	sales of residential properties, relocation services	30 1 1984	Jim Manning, president
23.	<b>Keller Williams Realty Platinum Partners Inc.</b> 3171 N.E. Carnegie Drive Lee's Summit, MO 64064 www.kw.com	816-373-3800	\$80,374,883 \$101,807,558	747 \$107,596	residential real estate sales	110 1 2002	Marc King, owner
24.	<b>Reece &amp; Nichols Realtors Excelsior Springs, Kearney, Smithville</b> 307 S. Jefferson St. Kearney, MO 64060 nickrny@yahoo.com	816-628-6611	\$78,384,680 \$86,801,694	748 \$131,518	brokerage, resale, new construction	68 3 1984	Cecil Lovett, Rue Lovett, broker/officers
25.	<b>RE/MAX of k.c.</b> 3727 N. Oak Trafficway Kansas City, MO 64116 www.remax-ofkc-kc-mo.com	816-453-7400	\$75,704,732 \$73,793,833	559 \$135,429	relocation, new construction and resale	35 1 1990	Danny Vick, broker/owner
26.	<b>Coldwell Banker Hometown Realty</b> 6236 Raytown Road Raytown, MO 64133 gknabe@cbht.net	816-358-3500	\$11,947,365 \$17,297,812	114 \$104,801	relocation, new and resale homes, property management	20 1 1958	Gary Knabe, broker/owner