

KC STARS|AUTO/TRUCK DEALERS

(ranked by number of retail units sold in 2007)

2008 Rank	Company name Address Internet	Phone	Number of retail units sold in 2007	Cars sold New Used	Trucks sold New Used	Lease Wholesale	Total gross revenue 2007	Locations Employees Year founded	Top local executive(s)
1.	Hendrick Automotive Group 8300 W. 63rd St. Merriam, KS 66202 www.superiorkc.com	913-789-4246	11,021	4,272 N/A	2,056 N/A	832 4,140	\$489,465,171	9 756 1993	Kirk Heppler, senior vice president
2.	Midway Ford Truck Center Inc. 7601 N.E. 38th St. Kansas City, MO 64161 www.midwaytrucks.com	816-455-3000	7,982	0 0	7,129 853	0 699	\$321,096,153	3 235 1961	Don Ahnger, chairman
3.	Adams Automotive Group 501 N.E. Colbern Road Lee's Summit, MO 64086 www.adamsautogroup.com	816-358-7600	4,180	1,691 931	942 616	145 1,210	\$140,698,000	3 145 1969	Ray Adams, CEO
4.	Soave Automotive Group 9415 W. 65th St. Merriam, KS 66203 www.soaveautomotivegroup.com	913-677-3300	3,912	2,436 ¹ 1,476 ²	2,436 ¹ 1,476 ²	N/A 1,206	\$203,500,000	3 240 1993	Marion Battaglia, president
5.	Olathe Ford Lincoln Mercury 1845 E. Santa Fe Olathe, KS 66062 www.olatheford.com	913-782-0881	3,712	367 589	1,699 1,057	156 960	\$328,800,000	3 190 1973	Donald Maddux, chairman
6.	Cable-Dahmer Chevrolet Inc. 1834 S. Noland Road Independence, MO 64055 www.cabledahmer.com	816-254-3860	3,357	615 658	1,263 821	0 1,180	\$116,778,535	1 160 1963	Carlos Ledezma, president
7.	Thoroughbred Ford Inc. 8501 N. Boardwalk Ave. Kansas City, MO 64154 www.thoroughbredford.com	816-505-1818	3,097	721 532	1,057 779	8 885	\$84,786,605	1 160 1984	R. Steven Porter, president
8.	Olathe Toyota 685 N. Rawhide Drive Olathe, KS 66061 www.olathetoyota.com	913-780-9919	3,067	1,068 1,106 ³	775 1,106 ³	118 1,115	N/A	1 89 1994	Kenny Thomas, president
9.	Baron Automotive Group 9010 Shawnee Mission Parkway Merriam, KS 66202 www.baronauto.com	913-722-5100	2,176	1,344 615	180 217	0 560	\$102,047,396	1 150 1993	Don C. Lindsey, general manager
10.	Roberts Group 144 N. Nettleton Ave. Bonner Springs, KS 66102 www.robertsautogroup.net	913-422-2073	2,139	372 422	872 473	N/A N/A	\$96,903,911	3 100 1980	Keith Roberts, Ed Roberts Jr., owners
11.	Blue Springs Ford Sales Inc. 3200 S. Outer Road Blue Springs, MO 64015 www.bluespringsford.com	816-229-4400	2,048	385 366	819 478	73 501	\$61,280,231	1 124 1975	Robert Balderston, president
12.	Rob Sight Ford Lincoln Mercury 13901 Washington St. Kansas City www.robsight.com	816-941-1200	1,875	1,266 ¹ 609 ²	1,266 ¹ 609 ²	N/A N/A	\$55,258,000	1 80 2006	Rob Sight, president
13.	Aristocrat Motors 9400 W. 65th St. Merriam, KS 66203 www.aristocratmotors.com	913-677-3300	1,777	1,154 ¹ 623 ²	1,154 ¹ 623 ²	N/A 474	\$120,000,000	3 240 1993	Marion Battaglia, president
14.	Shawnee Mission Ford Inc. 11501 Shawnee Mission Parkway Shawnee, KS 66203 www.shawneemissionford.com	913-631-0000	1,769	352 363	585 469	109 614	\$81,960,111	1 142 1954	Richard G. Shull, president
15.	Bob Allen Ford Inc. 9239 Metcalf Ave. Overland Park, KS 66212 www.boballenford.com	913-381-3000	1,759	346 338	602 413	60 1,007	\$51,304,427	2 105 1986	Bob Hewlett, president
16.	Dick Smith Ford 9505 E. Missouri 350 Raytown, MO 64133 www.dicksmithford.com	816-353-1495	1,486	173 436	283 594	47 496	\$42,040,000	1 82 1953	Mark Smith, president
17.	Independence Honda 3151 S. Noland Road Independence, MO 64055 www.independencehonda.net	816-379-4790	1,310	772 ¹ 538 ²	772 ¹ 538 ²	N/A 404	\$31,300,000	3 240 1993	Marion Battaglia, president
18.	Metro Ford Inc. 2860 S. Noland Road Independence, MO 64055 www.kcmetroford.com	816-254-9800	1,147	268 221	374 284	25 296	\$32,498,505	1 70 1978	Robert Hewlett, president
19.	City Chevrolet LLC 555 W. 103rd St. Kansas City, MO 64114 www.citychevy.net	816-941-0555	851	175 206	301 169	0 292	\$26,165,003	1 64 2007	Carlos Ledezma, manager
20.	Raytown Dodge 10000 E. Missouri 350 Raytown www.raytowndodge.com	816-737-2500	700	N/A	N/A	N/A	N/A	1 30 1975	Mike Crawford, president
21.	Mercedes Benz of Kansas City 1011 W. 103rd St. Kansas City, MO 64114 www.mercedes-benzofkansascity.com	816-943-7000	503	310 ¹ 193 ²	310 ¹ 193 ²	N/A 189	\$30,400,000	3 240 1993	Marion Battaglia, president

Information is based on responses to questionnaires sent to area auto and truck dealers.

¹Represents the number of new cars and trucks sold retail in 2007. ²Represents the number of used cars and trucks sold retail in 2007.

³Represents the number of used cars and trucks sold in 2007.